

RFP #21-18 Trip Hazard Mitigation for Sidewalks

Evaluation Criteria	Points	Points American Grinding Company	Points Florida Sidewalk Solutions	Points Precision Sidewalk Safety Corp.
	Points	Points American Grinding Company	Points Florida Sidewalk Solutions	Points Precision Sidewalk Safety Corp.
Completeness of Response to RFP (Pass/Fail)				
ALL required schedules, forms and informational items have been submitted. The Proposer has provided evidence possesses the ability to perform the Scope of Work successfully, maintains integrity, and has the financial and technical resources to perform the work outlined in this RFP.	Pass/Fail	FAIL	PASS	PASS
A. Quality of Response	35 Points	28.25	35	35
The Respondent has all the required license and certifications required to do business in Florida.	0-6	6	6	6
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	9	9
The Respondent has provided evidence that its processes can accomplish all of the specifications related to trip hazard mitigation for sidewalks.	0-10	5.25	10	10
Conformance to Terms and Conditions	0-10	8	10	10
B. Previous Experience	5 Points	5	5	5
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard mitigation for sidewalks.	0-2.5	2.5	2.5	2.5
The Respondent has provided evidence of at least 3 references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	2.5	2.5
C. Pricing/Warranty	30 Points	10	24.5	30
The relative ranking of this contractor's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5, and Section 9.	0-30	10	24.5	30
D. Regional/State Use of Contract-Marketing	10 Points	10	10	10
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond.	0-5	5	5	5
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	5	5
E. Contract Terms & Conditions/Warranty	20	17.5	20	20
The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal.	0-10	8	10	10
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	9.5	10	10
TOTAL	100 Points	70.75	94.5	100

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Precision Sidewalk Safety Corp.

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Completeness of Response to RFP (Pass/Fail)			
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A. Quality of Response	35 Points	35	
The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
Conformance to Terms and Conditions	0-10	10	
B. Previous Experience	5 Points	5	
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C. Pricing/Warranty	30 Points	30	
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	7-15% + 17% higher quantities \$5000 per 100
D. Regional/State Use of Contract-Marketing	10 Points	10	
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E. Contract Terms & Conditions/Warranty	20	20	
The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
TOTAL	100 Points		

Reviewer Name Chris Bailey

Date 8/2/22

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

Evaluation Criteria		Points	Points	Notes
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A. Quality of Response		35 Points	35	
	The Respondent has all the required licenses and certifications required to do business in Florida	0-6	6	
	The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
	The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
	Conformance to Terms and Conditions	0-10	10	
B. Previous Experience		5 Points	5	
	The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
	The Respondent has provided evidence of at least three references willing to offer comments relative to the experience of working with the company or individual.	0-2.5	2.5	
C. Pricing/Warranty		30 Points	30	
	The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	78 17% / 110 min
D. Regional/State Use of Contract-Marketing		10 Points	10	
	The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
	The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E. Contract Terms & Conditions/Warranty		20	20	
	The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
	Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
TOTAL		100 Points	100	

Reviewer Name

William G. Smith

Date

8/2/21

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

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The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
Conformance to Terms and Conditions	0-10	10	
B. Previous Experience	5 Points	5	
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
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C. Pricing/Warranty	30 Points	30	
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	
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The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E. Contract Terms & Conditions/Warranty	20	20	
The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
TOTAL	100 Points	100	

Reviewer Name 

Date 8-2-2021

RFP #21-18 Trip Hazard Mitigation for Sidewalks
Precision Sidewalk Safety Corp.

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The Respondent has provided a clearly defined narrative that details the nature, leadership, business model, and a complete understanding of the requirements of the RFP.	0-9	9	
The Respondent has provided evidence that its processes can eliminate all obstructive risks, at any angle, in hard-to-reach places, and adjacent to obstacles, narrow walkways, fences, buildings, and walls.	0-10	10	
Conformance to Terms and Conditions	0-10	10	
B. Previous Experience	5 Points	5	
The Respondent has provided evidence of at least 5 years of experience in working with public entities to provide trip hazard prevention and sidewalk maintenance.	0-2.5	2.5	
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C. Pricing/Warranty	30 Points	30	
The relative ranking of this Respondent's pricing and warranty proposal compared to other RFP submissions based on information provided on Attachment 5 and Section 6.	0-30	30	7-17-with no min.
D. Regional/State Use of Contract-Marketing	10 Points	10	
The extent to which the Respondent has demonstrated the ability to provide products and services to eligible customers in multi-county districts in Florida and beyond	0-5	5	7-17-200 with no min.
The extent to which the Respondent has a marketing plan relevant to the Florida Buy State Cooperative Purchasing contract and willingness to execute it.	0-5	5	
E. Contract Terms & Conditions/Warranty	20	20	
The extent to which the Respondent, adherence to formatting, and met all the terms and conditions outlined in the proposal	0-10	10	
Comparative analysis of questionnaire and participation in the Florida Buy State Cooperative Purchasing program (attachment 4 and 6).	0-10	10	
TOTAL	100 Points	100	

Reviewer Name Judy Hall

Date 8-2-21